

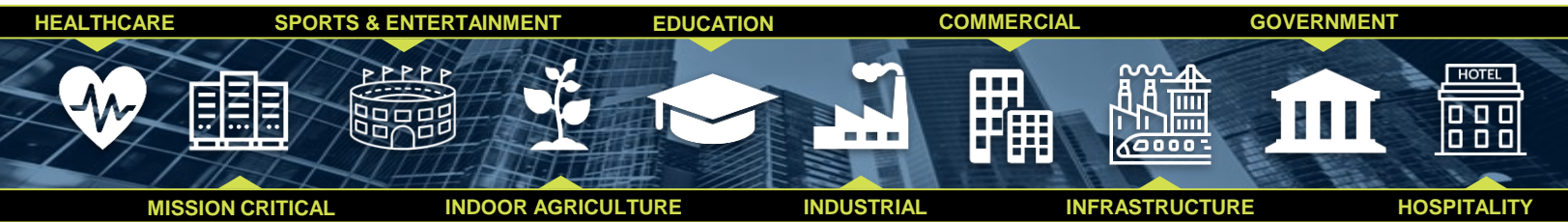
## WHO WE ARE

Limbach (NASDAQ: LMB) is an integrated building systems solutions firm whose expertise is in the design, modular prefabrication, installation, management and maintenance of heating, ventilation, air-conditioning (“HVAC”), mechanical, electrical, plumbing and controls systems. Our market sectors primarily include healthcare, life sciences, data centers, industrial and light manufacturing, entertainment, education and government. With 22 offices throughout the United States and Limbach's full life-cycle capabilities, from concept design and engineering through system commissioning and recurring 24/7 service and maintenance, Limbach is positioned as a value-added and essential partner for building owners, construction managers, general contractors and energy service companies.



## INVESTMENT OPPORTUNITY

The significant diversification of Limbach’s business model, its increasing orientation toward higher margin owner-direct opportunities, and organic and acquisition driven growth initiatives position the Company to accelerate growth in profitability in coming years.

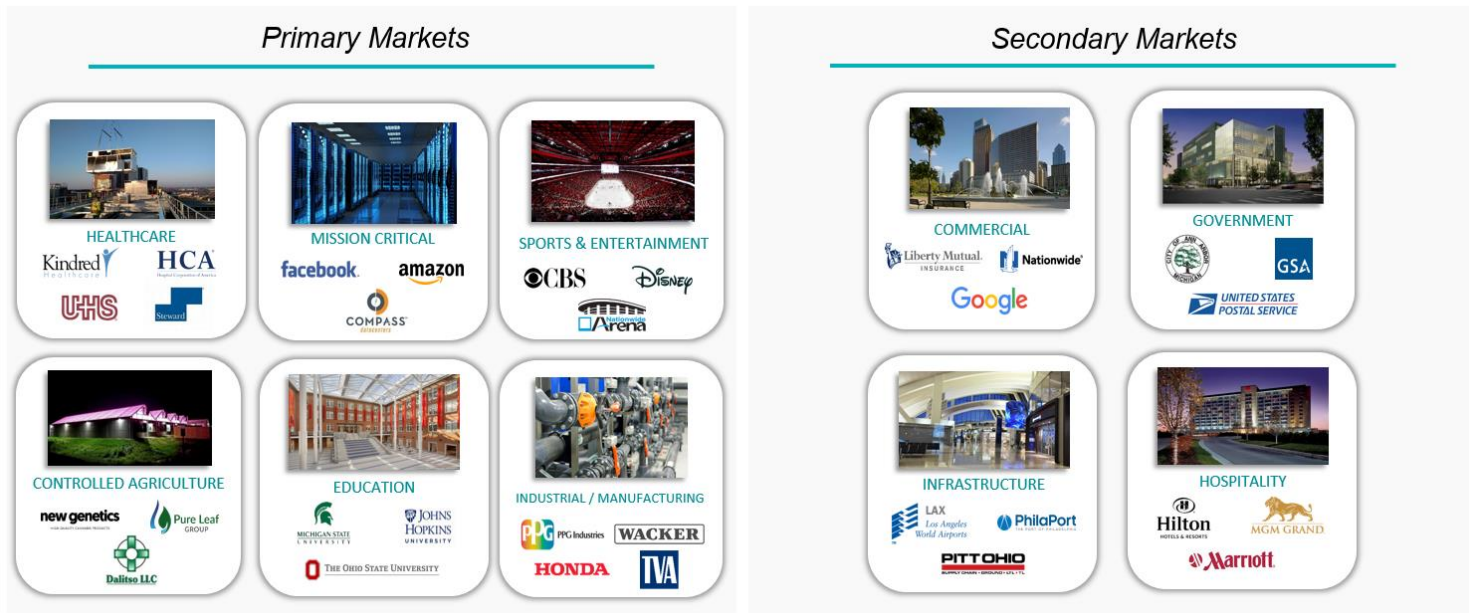


## Focus on Capturing Additional Owner-Direct Wallet Share



# Diversified End-Markets with Great Customer Relationships

- Serving growing end-markets that require specialized **technical capabilities** and **innovative solutions**
- Targeting markets that drive **repeat business** and leverage the full breadth of Limbach's design, engineering, installation and system management capabilities
- We are the **preferred partner** for facility owners, and leading general contractors and construction managers with excellent brand recognition



## Owner-Direct Business Model Evolution

